LOUISIANA DENTAL ASSOCIATION 137th MEETING OF THE HOUSE OF DELEGATES APRIL 8, 2017 NEW ORLEANS DOWNTOWN MARRIOTT AT THE CONVENTION CENTER 859 CONVENTION CENTER BOULEVARD, BLAINE KERN BALLROOM NEW ORLEANS, LOUISIANA

MINUTES

CALL TO ORDER

Speaker of the House of Delegates Dr. L. Stephen Ortego called the meeting to order at 8:00 a.m. Dr. Kirt Touchstone gave the invocation, followed by the Pledge of Allegiance.

Dr. Ortego welcomed the delegates and guests. He gave announcements on the LDA's nonsmoking rule and advised that with the handouts being sent via email this year, there is Wi-Fi available in the meeting room and provided the password. There is also a limited supply of printed copies of delegate packets available at the registration desk.

The Speaker recited the LDA Mission, Ethics, and Antitrust Statements, then explained house procedures for the delegates.

Remembrance of Deceased LDA Members – The Speaker asked everyone to bow their heads and observe a moment of silence in remembrance of those members of this organization who had passed away during the past year, then read their names:

Dr. Joseph Anthony Failla Dr. Clyde L. Rougeou Dr. Henry Horton Davis Dr. Frank Leonard Herbert Dr. Herman O. Blackwood Dr. Nathan Ray Fontenot Dr. Howard Bruggers Dr. P.M. Breaud Dr. Allan N. Carr? Dr. D. Steve Norris Dr. Milton Lee Carleton Dr. David A. Kestel Dr. Raymond J. Schiele Dr. James Henry Henderson Dr. Russell S. Crapanzano Dr. Louis Philip Nogues Dr. Conway G. Yarbrough Dr. Howard Lee Snider Sr.

INTRODUCTION OF GUESTS

Dr. Ortego welcomed the families in attendance for award honorees. He recognized the LDA past presidents in attendance. The Speaker also recognized Dean Henry Gremillion, from LSU School of Dentistry; Dr. Claudia Cavallino, president of the Louisiana State Board of Dentistry (LSBD); and, Dr. Rusty Hickham, executive director of the LSBD.

Recognition of First Time Delegates

Dr. Ortego asked all first time delegates to stand.

Recognition of American Student Dental Association (ASDA) Delegates

Dr. Ortego recognized the ASDA delegate in attendance. The LDA provides two seats for ASDA delegates, however only one has a vote.

INTRODUCTION OF SPECIAL GUEST

Dr. Ortego introduced Dr. Gary Roberts, American Dental Association (ADA) president, from Shreveport, Louisiana. Dr. Roberts mentioned that it was a pleasure to be back home (Louisiana), he's not here that often.

Dr. Roberts shared a few things about what is going on right now with the ADA.

The first topic being "Student Debt". It's a real threat to our profession. When it gets to a point where it tips over and start seeing a decline for education then we'll see closing of schools like we did in the 70s and 80s. Schools like Northwestern, Georgetown and Emory, great dental schools that are no longer there. What are we doing about it at the ADA? Well, number one, we have a new refinance program through DRB, a bank in Connecticut. They will refinance your loan at about 4.5% less than what the government is going to charge next year. There is no prepayment penalty, if you are disabled your loan is forgiven and if you pass away your loan is forgiven. This is a great program.

Dr. Roberts discussed the need for specialty recognition. If we don't change the way we recognize specialties at the ADA no one is ever going to come to us again. We formed a task force this year, it included one of every specialty, plus a general dentist from CDEL as well as a general dentist from the House of Delegates. They proposed formation of a commission that will have one of every specialty plus one general dentist for every specialty member in addition to one public member for optics sake. It will go to the HOD this year to be voted on and if they pass it then this commission will be formed and we'll back in business.

Portability of licensure. The other day the ADA News came out stating that the ADA Board of Trustees approves the formation of a national licensure exam. Well, that's a bit misleading because that's not really what it is. It's an OSCE type of an exam. They've been using this in Canada for about 25yrs. and it's proven extremely reliable and very valid. It's a problem solving critical thinking exam. It is non patient based. Understandably many states think we need to see their hand skills. However, at the ADEA meeting recently Dr. Roberts looked at every virtual

typodont that they had and he guarantees that they had 3 or 4 that were exactly like cutting on a tooth. But we need to get patients out of it. He hears every day about students who are getting held up, it's terrible. But the OSCE exam is just in development. It's not going to be quick, it took 32yrs for the national board to be accepted by every state board. It took 24yrs for the DAT to be accepted by every dental school. And know that we are trying to get something that is completely reliable that will test the competency of these students and will get us were we need to be.

The PR Campaign, last year the HOD at the ADA approved a three year, \$18million PR campaign. The ADA is going to roll out the new Find-A-Dentist profile in May. They're going to ask the dentists questions that they surveyed patients and these are the questions that the patients say we want to know about people. That is the key, to this program working because that's how patients will be referred to offices through zip codes and through Find-A-Dentist.

Dr. Roberts thanked everyone at the HOD and expressed his gratitude for both the support and opportunity to have served as president of the ADA. He mentioned Louisiana as the best state in the 12th District and the 12th District is the best district in the ADA.

INTRODUCTION OF MORE GUESTS

Dr. Ortego apologized for previously forgetting to welcome and recognize some guests such as the past presidents and especially Dr. Rich Corley (co-founder of the LDS) who was there in attendance but had to leave a bit early.

Recognition of the ADA 12th District Trustee

Dr. Ortego introduced Dr. Ray Cohlmia, ADA 12th District Trustee, from Oklahoma City, Oklahoma. Dr. Cohlmia recognized the great work of Dr. Gremillion and the dental school. He also thanked Dr. Roberts for supporting him in his role as 12th District Trustee. Also, mentioning that it is a great honor and privilege to work with Dr. Roberts each day and that Louisiana is very much well represented by Dr. Gary Roberts.

Dr. Cohlmia distributes a report each month and wants to make sure everyone is aware of it. If you would like to have one, let us know. It's really a recap of what we do at the ADA board meetings every six weeks. Dr. Cohlmia also added that he is always interested in hearing from the dentists and the issues they are facing. Key Issues that we have are advocacy and communications. Dr. Cohlmia added that the ADA has done the ground work on their side in reference to the "Find-A-Dentist" Campaign. However, the success of the program is dependent upon the dentists.

The ADA continues to work with a new dentist on a regular basis. One of things about the student debt that President Roberts mentioned earlier is that the interest accumulates from the time the student takes the loan out. Meaning that right now some of the students are averaging \$40k-\$50k of interest before they even graduate. So ADA has to work on this and advocacy is going to big a key factor right now. Again, Dr. Cohlmia emphasized that in his role as 12th district trustee that he is here to represent the 12th district. He's readily available and can be

contacted via email or cell phone. He thanked the HOD for the opportunity to serve and looks forward to working with HOD and if there is anything he can do, please let him know.

Presentation of Past President's Plaque from ADA

Dr. Cohlmia presented the ADA's constituent past president plaque to Dr. Robert E. Barsley for his outstanding service for 2016-2017.

COMMITTEE ON CREDENTIALS

Dr. Suzanne Fournier, chairman of the Committee on Credentials, reported that there is a quorum of certified delegates at the House today and thanked all those present for their service to the profession.

REPORT OF THE COMMITTEE ON RULES AND ORDER

Dr. Caesar Sweidan, chairman of the Committee on Rules and Order, presented the proposed agenda of the 2017 House of Delegates with no recommended changes.

MINUTES OF PREVIOUS MEETING

Dr. Daniel Weaver, LDA secretary-treasurer, reported that under provisions of the Manual of the House of Delegates, the Committee on Minutes reviewed and approved the Minutes of the Session of the House of Delegates held on Saturday, April 16, 2016, in New Orleans, Louisiana. *(See Appendix II)* No amendments from the House were presented.

ADOPTED

RESOLVED, that the Minutes of the House of Delegates, held on Saturday, April 16, 2016, in New Orleans, Louisiana, are approved as presented.

REPORT OF THE NOMINATING COMMITTEE

Dr. Robert E. Barsley, LDA president, presented the report of the Nominating Committee that met on January 13, 2017, at the LDA office headquarters in Baton Rouge, Louisiana. *(See Appendix III)* The following were nominated:

President-Elect: Dr. Daniel A. Weaver

ADA Delegate Area 1 - Three year term (NODA): Dr. Kristi Soileau ADA Delegate Area 4 - Three year term (Greater Baton Rouge): Dr. Marty B. Garrett Alternate Delegate Areas 1 & 2 - One year term (NODA): Dr. David Hildebrandt Alternate Delegate Area 3 - One year term (Acadiana/SW): Dr. Daniel A. Weaver Alternate Delegate Area 4 - One year term (Greater Baton Rouge): Dr. Nelson P. Daly Alternate Delegate Area 5 - One year term (Northeast/Northwest): Dr. L. King Scott Alternate Delegate Area 6 - One year term (Bayou/Central/NL): Dr. Charles B. Foy, Jr. Alternate Delegate Area 6 - One year term (Bayou/Central/NL): Dr. Kenneth "Mike" Luminais

ELECTION OF OFFICERS, DELEGATES AND ALTERNATE DELEGATES TO THE AMERICAN DENTAL ASSOCIATION

Dr. Ortego asked for any nominations from the floor; no new nominations were received. The Speaker declared the nominees are elected by acclamation.

ADOPTED

RESOLVED, that the slate of nominees for 2017 officers, delegates and alternate delegates to the American Dental Association is elected as presented.

PRESENTATION OF AWARDS

Distinguished Service Award

Dr. Ortego invited Dr. Robert E. Barsley to come forward to announce the four DSA recipients. Dr. Barsley stated that it was his distinct honor to present the Distinguished Service, Humanitarian and New Dentist Awards. He provided the criteria for this award and recognized former recipients since its inception in 1987. The presenters were invited to the podium for presentation of awards.

Dr. Glenn C. Dubroc presented the 2017 Distinguished Service Award to Dr. Mark S. Chaney, a member of the New Orleans Dental Association.

Dr. Glenn E. Appleton presented the 2017 Distinguished Service Award to Dr. C.J. Richard, Jr., a member of the Greater Baton Rouge Area Dental Association.

Dr. L. King Scott, presented the 2017 Distinguished Service Award to Dr. H. Kirt Touchstone III, a member of the Northeast Dental Association.

Humanitarian Award

Dr. Barsley invited Dr. William R. Ledoux and Dr. Douglas S. Ber forward to recognize the Humanitarian Award recipients.

Dr. William R. Ledoux presented the 2017 Humanitarian Award to Dr. Patrick Shannon Allison, a member of the Northlake Louisiana Dental Association.

Dr. Douglas S. Ber presented the 2017 Humanitarian Award to Dr. Daniel J. Melancon, a member of the Bayou Louisiana Dental Association.

New Dentist Award

Dr. Robert E. Barsley invited Dr. Kim Seiler Dukes forward to recognize the New Dentist Award recipient. Dr. Dukes presented the 2017 New Dentist Award to Dr. Aaron S. Mangum, a member of the Central Louisiana Dental Association.

Service Recognition

Dr. Robert E. Barsley stated that in past years when it was time to present service recognition certificates, that often many of those who were to be recognized were not in attendance at the HOD meeting. Therefore, the rules have changed this year to only award new council members or retiring council members and there are none such this year be no certificates issued.

Dr. Robert E. Barsley handed the floor back to Dr. L. Stephen Ortego who once again applauded all the award recipients for the 2017 year.

REPORT OF THE EXECUTIVE DIRECTOR

Mr. Ward Blackwell, LDA executive director, mentioned a Will Rogers quote that seemed appropriate for his remarks today: "Even if you're on the right track, if you just sit there, you'll get run over."

In my 20 years with the LDA we have never just sat there. This month you'll see a brand new LDA website debut with tremendous new upgrades, mobile friendly, tons of new organizational things that are user friendly. If you haven't been to the LDA Website than you don't know what you're missing in terms of information it is really a phenomenal resource for our members. We wouldn't be a friendly association in terms of technology if we didn't think about people using their cell phones for everything. So, we're going to have an app, which will debut sometime this year as well.

Dr. Roberts mentioned a "Find-A-Dentist" campaign since everyone is searching on the internet to find everything, including dentists. I think the ADA's campaign to find dentists will be huge, a tremendous program when you think about \$18M of advertising on social media to steer people to your office. Interestingly, sometimes we get more people registering for our events through Facebook then we do from other sources.

Most of you all are aware that we have done two LaMOM projects here at the LDA. While at the Acadiana Legislative Dinner earlier this year, one of the main issues was trying to get the sales tax exemption on dental devices reinstated. As I'm going, I'm realizing it sounds like we just have our hand out all the time. But fortunately, I could also talk about the generosity of dentists, the way we give back to our communities and try to address access to care issues. Right after that event was over a legislator came up to me and basically told me that he's not supportive of anyone getting those exemptions back. However, he said I may have convinced him that he ought to make an exception after talking about helping out the folks in the community.

A few years ago, thanks to the vision of Dr. Don Donaldson, we created a second political action committee called dental access and prevention political action committee or DAPPAC. They got Medicaid reimbursement increased eight years in a row. It will be huge if we can now get all the pieces to work and get federal approval for an FMP program that will actually allow us to use money transferred back to DHH to draw down additional federal dollars that will then go some back to the dental school, a little bit to the LDA but mostly to the dentists who are doing Medicaid.

We've done a few things to try and relieve the pressure of the audits. We passed legislation that limited the scope for what RAC Audits can look at and how much they can recoup when they find an error. We did the same for state audits one year later. That legislation became a model for other states, just like we did with that hospital bill years ago.

Since the creation of the LDA Foundation, we've given away a lot of money. A lot of it was post Katrina when the ADA and LDA Foundations combined to give over \$2M to Louisiana dentists who've been in financial crisis from the disasters. We just had another one this fall from the floods, and more than \$40k in cash and supplies was given to dentists who needed it.

We've been working for a long time to bring you a health insurance program again. The only way we can do it is essentially to start up our own insurance company. Who knew it was going to be so hard? However, it is however going to become a reality at some point in the coming year because we engaged the right consultants and we're on the right track

One big thing at the federal level this year that already happened is the repeal of McCarran-Ferguson passing the house. We're half way home to getting rid of this law that gives insurance companies a big advantage over everybody else. That is a phenomenal thing to have achieved. I hear all the time from members asking what is the LDA doing to help us fight insurance companies. Please recall this when you go back to your districts. We are not sitting in the middle of that track planning to get run over.

One of the reasons why we can do all these things is because we have a team effort. So, I just want to close by saying Thank You for being involved enough to be here today. Please remain involved, hope I see every one of you at some point in time up here receiving an award for your service because that's how we're going to keep moving your profession forward.

REPORT OF THE SECRETARY/TREASURER

Dr. Weaver presented his report Appendix IV-A, the LDA Consolidated Financial Statement which is basically an audit provided by Ted Soileau, CPA. Once again he's gone over everything with a fine tooth comb and he's found no anomalies so everything was in order.

In Appendix IV-B, the Treasurer's Report the main thing here is the operating reserves sit at \$670k. Which our current budget is going to reflect operating expenses of \$425k so our operating reserves currently sit at 81%. From a reserves standpoint we are in good shape.

Appendix IV-C, is the Audit Engagement letter which is basically our contract with our accountant Ted Soileau. We would like to engage him for another year and allow him to continue his services. The Speaker asked if there were any objections to the reports as presented, hearing none and without objection he proclaimed the Treasurer's Reports are accepted as presented.

ADOPTED (*IV-A-B-C*)

RESOLVED, that the LDA financial reports and audit engagement letter are approved as presented.

FINANCIAL IMPLICATION: -\$18,500 -

PRESIDENT'S ADDRESS

LDA President Robert E. Barsley mentions that this year brings 11 years of serving on the board to a close with one year left as immediate past president and 18 years as a delegate and/or alternate delegate for the LDA. He's really enjoyed serving and would like to honor his mentors. He's learned something from everyone in the room. However, Jack Cassingham showed Dr. Barsley the value the ADA, LDA and local component bring to any dentist. Dr. Ed Roberson who showed him the power of government particularly in the Medicaid area. Dr. Barsley thanked Dr. Gary Roberts for initially approaching him to become speaker of the house and get involved. He also thanked Dr. Henry Gremillion, Dean of the LSU Dental School who has shown him support and given him great opportunities to learn and profit from serving in these roles. It's been a great 12 years. Dr. Barsley presented a PowerPoint slide show reflecting the many things the LDA has accomplished within the last several years. The president has worked for several task

forces that have looked at the Medicaid problems and MCNA. We have a task force looking at long term care to see if we can or need to improve the care in the nursing homes. We have a task force that has worked for many years with the Louisiana State Board of Dentistry to move those areas forward. We have the MEWA and insurance problems and also the fact that we are short of the mercy of the federal government at this point but we are moving forward. The IPA as well and if it becomes successful than it will reward all of us in the room pretty handsomely and the LDA quite nicely.

Dr. Barsley mentioned a few things that he learned as president and also thanked Dr. King Scott for leaving the LDA in great shape for Dr. Barsley to take over. Lastly, he thanked Clayton Christensen, an economist from Harvard who has published many books and talks about what is known as disruptive innovation. How the world changes it and how people are caught by surprise by these changes. The purpose through his power point presentation is to two-fold: 1) Looking ahead but not losing sight of our goal. 2) Dr. Scott's big push last year was membership. According to Dr. Christensen's book, it explains the motives of why people do what they do or buy what they buy, what motivates them. So, we should be keeping sight of why people want to become LDA members and/or stay a member.

Lastly, Dr. Barsley honored Ward Blackwell for his 20 years of service to the LDA.

Dr. Ortego exercised his right to change the order of the agenda for an important issue needed to be addressed at this time with the HOD's permission. Any opposed, hearing none and without objection he proclaimed the agenda's order to be changed and accepted.

There are two resolutions that are not in the packets and President Barsley is going to give the details on those resolutions.

The first resolution is to make Ward Blackwell an honorary LDA Member. Any opposed, hearing none and without objection, all in favor. Accepted.

ADOPTED

RESOLVED, to make Ward Blackwell an honorary member of the Louisiana Dental Association.

FINANCIAL IMPLICATION: -\$0 -

The second resolution was resolved that the LDA present the service award to Dr. Gary Roberts in recognition of his year of service as the ADA President. Any opposed, hearing none and without objection, all in favor. Accepted.

ADOPTED

RESOLVED, to present the Service Award to Dr. Gary Roberts for his year of service as ADA president.

FINANCIAL IMPLICATION: -\$0 -

INSTALLATION CEREMONIES

Introduction of New LDA Officers and Board Members

President Barsley recognized the incoming LDA officers and board members – Dr. David Hildebrandt, *president*; Dr. Daniel A. Weaver, *president-elect*; Dr. Robert Barsley, *secretary-treasurer*; Dr. Lige F. Dunaway, III, *Acadiana director*; Dr. Kenneth "Mike" Luminais, *Bayou director*; Dr. Daniel G. Lester, *Central director*; Dr. Glenn Appleton, *Greater Baton Rouge director*; Dr. Kristi Soileau, *NODA director*; Dr. Vincent DiLeo, *NODA director*; Dr. H. Kirt Touchstone, *Northeast director*; Dr. Glenn Corcoran, *Northlake director*; Dr. Ronald Hermes, *Northwest director*; Dr. Bryan Manning, *Southwest director*; Dr. L. Stephen Ortego, *speaker of the house*; Dr. David N. Austin, *editor* – *LDA Journal*; Dr. Michael J. Maginnis, *president* – *LDS, Inc.*

Introduction of New LDA Delegates and Alternate Delegates to the ADA

President Barsley asked the following individuals to come up in front of the podium: Nelson Daly, Brian Basinger, Mark Chaney, Marty Garrett, Stephen Ortego, Kristi Soileau, Stephanie Weaver, Charlie Foy, Jr., David Hildebrandt, Kenneth Luminais, King Scott and Danny Weaver.

Introduction of new LDA Officers

President Barsley also asked the following individuals to come up in front of the podium as well: Lige Dunaway, Glen Corcoran, Steve Morgan, Kirt Touchstone, Dan Lester, Ronnie Hermes, Michael Bond, Bryan Manning, Kristi Soileau, Vincent DiLeo, David Austin and Michael Maginnis. And these represent your board of directors, officers and also ADA Delegates and Alternate Delegates. Dr. Barsley pointed out that upon taking the oath Dr. Danny Weaver will surrender his position as treasurer. Under our bylaws, we do not elect a new treasurer because upon accepting a new position his office is declared vacant. He has one year left therefore, the board of directors will appoint an interim treasurer to complete the remaining term. Then at next year's HOD a new treasurer will be elected to serve the new three year term.

Dr. Kristi Soileau, delegate Area 1 – NODA; Dr. Mark S. Chaney, delegate Area 2 – NODA; Dr. Stephanie Weaver, delegate Area 3 – Acadiana/Southwest; Dr. Marty B. Garrett, delegate Area 4 – Greater Baton Rouge; Dr. Brian Basinger, delegate Area 5 – Northeast/Northwest; Dr. L. Stephen Ortego, delegate Area 6 – Bayou/Central/Northlake; Dr. David Hildebrandt, alternate delegate Area 1 & 2 – NODA; Dr. Daniel A. Weaver, alternate delegate Area 3 – Acadiana/Southwest; Dr. Nelson P. Daly, alternate delegate Area 4 – Greater Baton Rouge; Dr. L. King Scott, alternate delegate Area 5 – Northeast/Northwest; Dr. Charles B. Foy, Jr., alternate delegate Area 6 – Bayou/Central/Northlake; Dr. Kenneth Mike Luminais, alternate delegate Area 6 – Bayou/Central/Northlake; Dr. Kenneth Mike Luminais, alternate delegate Area 6 – Bayou/Central/Northlake; Dr. Kenneth Mike Luminais, alternate delegate Area 6 – Bayou/Central/Northlake; Dr. Kenneth Mike Luminais, alternate delegate Area 6 – Bayou/Central/Northlake.

Installation of new LDA Officers and Delegates

Dr. Gary Roberts installed the newly elected officers, ADA delegates and alternate delegates. (*See Appendix III*)

ADDRESS OF NEWLY INSTALLED PRESIDENT

President David Hildebrandt thanked the LDA delegates for this opportunity and is both honored and humbled to serve as the LDA President. He thanked Dr. Bob Barsley for being such an excellent mentor to this position as well as on the ADA and NODA level. He mentioned the LDA Mission Statement: Promote, Advocate & Protect. Dr. Hildebrandt's goals for his presidency is to try to do all three to the best of his ability.

To Promote, Dr. Hildebrandt states that the LDA is on a great path and has an excellent leadership core, a great team working on all of our behalves. In addition, to our organization we have a membership that is very easy to promote. We have many members volunteering for the Dental Lifeline Network. Donated Dental Services is the main component of the Dental Lifeline Network that provides the services to all the people throughout our state. Our LaMOM, thousands of volunteers and over \$1Million of services in two days of donated dentistry. And as we heard with our DSA winners, we know that in Louisiana we have some of the best dentists who on a daily basis are providing extraordinary care in a caring and ethical manner.

As your advocate, I perceive my job to identify issues that potentially threaten our practices and then to formulate a plan of action to defeat the threats and support our profession. One of the best LDA advocates is the Council on Government Affairs. They advocate by getting good bills through and by getting the bad bills not to go through. When our lobbyist speak to legislatures they will speak with clout for two main reasons: 1) our Lobbyist speaks on behalf of 70% of the dentists in our state. So, I encourage all our members not only to maintain membership but we have a duty to go out and talk to our colleagues who are not board members. Let's try to get that number higher than 70%. 2) When our lobbyists go to our legislatures, LADPAC basically has the funds to get a seat. As the old saying goes, "you don't buy a vote but at least you get their ear." So that is very important to continue to support LADPAC. I recently learned at the LADPAC meeting yesterday that only 25% of our member dentist contribute financially to LADPAC, we can do better. My other goal as an advocate involves what I perceive to be one of the biggest threats to our profession and that is the continued intrusion of dental insurance into the doctor patient relationship. Over the last few days at the dental conference as I bumped into fellow colleagues. I asked them, "What is your biggest headache in the office? What is causing the most grief?" and 90% of them said the hassles with dental insurance. You might've recently seen in the ADA News that the California Dental Association just had a major win against Delta Dental. This gives great hope that the LDA can be our great advocate in some of the issues we run into.

Protect. We have many aspects of our profession needing protection. We're being hit by taxes and unnecessary regulations that are probably not appropriate. Many dentists are probably not aware that there was a clause in the Affordable Care Act that if we had a patient walk into our door and didn't speak English we had to at our own expense provide interpretation services. Those are one of the rules we're going to be thinking of changing. That patient may also come in to our practice with an insurance card that doesn't say whether or not they're with the ERISA Company. As Ward mentioned, our insurance commissioner basically has no jurisdiction over ERISA plans. It's almost impossible for us as dentists to tell the difference. So just having that little bit of information on the card to identify the companies if they are ERISA or under jurisdiction of our state is going to be a great benefit. In summary, Promote, Advocate and Protect - Dr. Hildebrandt is looking forward to using the LDA mission statement to help guide him as the next LDA president.

Dr. Hildebrandt's first act as president was to present Dr. Barsley with the LDA past president pin and president's plaque for his dedicated service and outstanding leadership to the LDA for 2016-2017.

Dr. Ortego made a brief mention as a personal note that Dr. Hildebrandt marks, the 7th president of the Louisiana Dental Association that came out of his dental school class of 1984 and there is an 8th member of the class who was president in Arkansas. Dr. Hildebrandt makes the 7th in Louisiana, so he's very proud of that accomplishment.

CONSIDERATION OF 2016/2017 RESOLUTIONS

Dr. Danny Weaver, LDA Secretary-Treasurer, presented the resolutions to the delegates.

RESOLUTION #1. (Passed.)

ADOPTED

RESOLVED, that the LDA donate \$250 annually to the LSUSD Alumni Day and encourage each component to follow suit.

FINANCIAL IMPLICATION: - \$250 -

(LDA Board of Directors Meeting Minutes – September 9, page 9.)

RESOLUTION #2. (Passed.)

ADOPTED

RESOLVED, that the CGA be directed to include legislation to enable retired dentists to work at charitable events in the LDA's legislative package for 2017.

FINANCIAL IMPLICATION: -\$0-

(LDA Board of Directors Meeting Minutes – September 9, 2016, page 3.)

RESOLUTION #3. (*Passed.*)

ADOPTED

RESOLVED, to recommend that the LDA oppose legislation that would require Louisiana and dentists to have a personal sedation permit when a third party anesthesia provider is present in the dentist's office.

FINANCIAL IMPLICATION: - \$0 -

(LDA Council on Governmental Affairs Meeting Minutes – November 18, 2016, page 2.)

RESOLUTION #4. (Passed.)

ADOPTED

RESOLVED, contingent upon review of the draft rules, to work with the LSBD to amend rules to conform to the ADA education and capnography guidelines for moderate sedation.

FINANCIAL IMPLICATION: -\$0-

(LDA Council on Governmental Affairs Meeting Minutes – November 18, 2016, page 2.)

RESOLUTION #5. (Passed.)

ADOPTED

RESOLVED, to support the statute changes providing for practice exemptions for hygiene schools as recommended.

FINANCIAL IMPLICATION: -\$0-

(LDA Council on Governmental Affairs Meeting Minutes – November 18, 2016, page 3.)

RESOLUTION #6. (Passed.)

ADOPTED

RESOLVED, that the LDA shall pursue legislation or other appropriate means to require insurance cards to include information making it easy to distinguish between self-insured and fully insured plans in a manner similar to the Missouri ID card law.

FINANCIAL IMPLICATION: - \$0 -

(LDA Board of Directors Meeting Minutes – January 13, 2017, page 15.)

RESOLUTION #7. (*Passed.*)

ADOPTED RESOLVED, that the LDA's Legislative priorities for 2017 shall be:

Primary:

- LSU School of Dentistry Funding
- Louisiana State Board of Dentistry Legislation (hygiene school exemption and retired volunteer dentist license.)
- Medicaid Funding/Medicaid Expansion Reimbursement Rates
- Defending Sales Tax Exemption
- Rescinding LSBD Move
- Defending Against Any Attempts to Repeal TMD Mandate

• Missouri Insurance ID Card Legislation

Secondary:

• Community Water Fluoridation

FINANCIAL IMPLICATION: - \$0 -

(LDA Board of Directors Meeting Minutes – January 13, 2017, page 15.)

RESOLUTION #8. (Passed.)

ADOPTED

RESOLVED, that the *Manual of the House of Delegates* be amended as presented.

Note: See Attachment #3. Changes to existing text are <mark>highlighted</mark>; deletions are <mark>struck through</mark>; additions are <u>underlined</u>.

FINANCIAL IMPLICATION: -\$0-

(LDA Board of Directors Meeting Minutes – January 13, 2017, page 16.)

RESOLUTION #9. (Passed.)

ADOPTED

RESOLVED, that the *Manual for Louisiana Dental Association Delegates and Alternate Delegates to the American Dental Association* be amended as presented.

Note: See Attachment #4. Changes to existing text are <mark>highlighted</mark>; deletions are <mark>struck through</mark>; additions are <u>underlined</u>.

FINANCIAL IMPLICATION: -\$0-

(LDA Board of Directors Meeting Minutes – January 13, 2017, page 16.)

RESOLUTION #10. (Passed.)

ADOPTED

RESOLVED, that the *Policies and Mandates of the House of Delegates* be amended as presented.

Note: See Attachment #5. Changes to existing text are <mark>highlighted</mark>; deletions are <mark>struck</mark> through; additions are <u>underlined</u>.

FINANCIAL IMPLICATION: -\$0-

(LDA Board of Directors Meeting Minutes – January 13, 2017, page 16.)

RESOLUTION #11. (Passed.)

ADOPTED

RESOLVED, that Section 50 of the *Bylaws of the Louisiana Dental Association* be amended as follows:

Section 50 - Assessments, Dues and Reinstatement:

- A. <u>Active Members:</u> The dues of active members shall be four hundred seventeen dollars (\$417) due January 1st of each year except that any dentist, who satisfies the eligibility requirements for active membership under Chapter 1, Section 20-A, of these <u>Bylaws</u> and who satisfies any of the following conditions shall be entitled to pay the reduced active member dues and assessments listed under such satisfied condition so long as such dentist maintains continuous membership, subject to the further reductions permitted under the provisions of Chapter 1, Section 50-H, of these <u>Bylaws</u>.
 - (1) On a one-time basis, the dentist, when awarded a D.D.S. or D.M.D. degree, shall be exempt from the payment of active member dues and assessments for the remaining period of that year and the following first full calendar year, and shall pay 25% of active member dues and assessments for the second full calendar year following the year in which the degree was awarded, 50% of active member dues and assessments in the third year, 75% in the fourth year, and 100% in the fifth and thereafter.
 - (2)The dentist who is engaged full-time in (A) an advanced training course of not less than one academic year's duration in an accredited school or residency program in <u>a specialty</u> areas neither recognized by this Association nor accredited by the Commission on Dental Accreditation or (B) a residency program or advanced education program in a specialty areas recognized by this Association and in a program accredited by the Commission on Dental Accreditation shall be exempt from assessments and pay thirty dollars (\$30.00) due on January 1st of each year until December 31st following completion of such program. For the dentist who enters such a course or program within one (1) year of the award of D.D.S. or D.M.D. degree, and who pays dues of thirty dollars (\$30.00) per annum will be waived while in such a program, and the applicable foregoing condition (1) – above shall toll-roll forward until completion of that program (i.e., the dentist shall pay no dues until the second full calendar year after completing the program, at which time he/she shall pay 25% of active dues, and so on). For the dentist who enters such a course or program more than one (1) year following the award of D.D.S. or D.M.D. degree Upon completing the program, the dentist shall, in the first full year following completion of the program, pay dues and assessments for

active members at the next period-in-time level that is applicable under condition (1) from the time he entered the advanced training program (i.e., if the dentist had been paying 50% dues at the time he entered the program, he/she would pay 75% dues in the first full year after completing the program).

D. <u>Student Members</u>: The dues of pre-doctoral student members shall be \$0. The dues of a dentist who is engaged full-time in (A) an advanced training course of not less than one academic year's duration in an accredited school or residency program in areas neither recognized by this Association nor accredited by the Commission on Dental Accreditation or (B) a residency program or advanced education program in areas recognized by this Association and in a program accredited by the Commission on Dental Accreditation shall be thirty dollars (\$30.00) due January 1st of each year.</u> Student membership terminates on December 31 after graduation or after completion of a residency or graduate work as provided in Chapter 1, Section 20C. Student members shall be exempt from assessments of the LDA.

Note: Changes to existing text are highlighted. New language is also underlined; language to be deleted is struck through.

FINANCIAL IMPLICATION: - \$360 -

(LDA Board of Directors E-Mail Poll – February 21, 2017.)

Dr. Danny Weaver, LDA Secretary-Treasurer, the 2017 budget has been provided in your packets on worksheet #6. Some things Dr. Weaver will point out quickly and probably his biggest concern is on the expense side with item #4110. You'll see in last year budget vs. actual, we took in about \$21k less than we expected as far as dentists' dues income. So, the coming year's budget reflects that and that's a potential 5% hit on our overall budget. That's a concern. Also, on the income side you'll see that the Winter CE is expected to bring in less money but also expected to cost less because of the venue. So, total income is expected to be down about \$32k from what we budgeted last year. About \$15k is due to the change in conference so that doesn't really matter. But \$21k is a loss in membership dues. Moving on to the expense side, total expenses are up about \$2,800 over what was budgeted last year. That's about 1/3 of a percent increase. We also project a \$35k deficit over the year, but we usually perform better than projected. When you look below the line, we're expected to generate \$27k in income below the line and then if you take out the \$10k in depreciation that we always add in there it's pretty much an even budget. And we always do perform better than expected. So, overall the board is comfortable with the budget.

RESOLUTION #12. (Passed.)

ADOPTED

RESOLVED, that the 2017 LDA Operating Budget is approved as presented.

FINANCIAL IMPLICATION: -\$825,673.14 -

(LDA Board of Directors Meeting Minutes - January 13, 2017, page 20.)

NEW BUSINESS

No new business.

ANNOUNCEMENTS

The Speaker announced that the LDA board of directors will convene their quarterly meeting in twenty minutes in meeting room Blaine Kern Ballrooms, A & B.

Dr. Ortego reminded registrants that they would receive 2hours of CE and asked delegates to return their name badges to the LDA registration desk for use at the next meeting.

ADJOURNMENT

Dr. Elizabeth Martin, GBR first time delegate, made a motion to adjourn.

ADOPTED

RESOLVED, to adjourn the 2017 LDA House of Delegates; meeting adjourned at 11:20 a.m.

Approved:

Dr. Robert E. Barsley, LDA Secretary/Treasurer

2-14-18 Date